

Date of birth	06.06.1976, 40 years old	
Contacts	Raanana, Klausner st.,12 Tel: 053-723-6178	e-mail: dubina.s@flagman.co.il
Education	1993-1998 Dnepropetrovsk State University. Radio and physics faculty (Second Degree). Systems-engineer (Computer and intelligence systems and networks).	
Professional skills	<ul style="list-style-type: none"> • Trained and experienced in gas equipment maintenance and service; • Alternative fuel driven burner operations; • Operation of PV (photovoltaic) systems and solar collectors for water heating; • Maintenance of water heating and steam boilers up to 16 t/h (12 MW) - 2 years; • Work experience with automation systems Siemens SIMATIC - 2 years; • Experience with utility networks (heating, ventilation and air conditioning (HVAC)/gas supply lines/ heat&steam-supply / water supply and sewage / power supply) - 7 years; 	
Job experience	<p>2009 – 2016 Ukraine, Kiev. LLC Energopolis (design and construction of water heating and steam boiler rooms, energy consumption metering equipment. Automation and dispatching for industry); Positions: - Head of the branch (In charge of a 7 member staff) Development of the following projects:</p> <ul style="list-style-type: none"> • Engineering systems (electricity/water/gas/heating/cooling) for small-scale units up to 500kW; • Customer service (heating equipment, industrial boilers and water treatment systems); <p>- Purchasing and distribution manager:</p> <ul style="list-style-type: none"> • Analysis of suppliers' proposals and terms negotiating, conclusion of equipment and materials procurement agreements; • Preparing of turn-key ready quotations for the customer • Development and implementation of projects on changing and/or reconstruction of obsolete equipment; <p>- Heating equipment installation and maintenance technician</p> <ul style="list-style-type: none"> • Installation and adjustment of remote control and automation systems; • Commissioning, maintenance and repairs of equipment; <p>2007-2009 Ukraine, Kiev. LLC Measuring Technology, (Design and manufacture of precision measuring equipment, gas, water and heat measuring devices). Positions: - Head of marketing and sales department (In charge of a 3 member staff)</p> <ul style="list-style-type: none"> • Recruiting (Recruitment of the sales and marketing department of 3 people from scratch); • Development of distribution network; • Expansion and support of goods for sale on foreign markets; <p>- Sales manager</p> <ul style="list-style-type: none"> • Analysis of competitors' market and products; • Expansion of the customers' network; • Products price adjustment; <p>2000-2007 Ukraine, Dnepropetrovsk. Private sector (Private entrepreneur) (Sales, adjustment and maintenance of computer equipment. Siemens SIMATIC equipment sales).</p> <p>1997-2000 Ukraine, Dnepropetrovsk. LLC Computer Systems (Sales, adjustment and maintenance of servers and other computer equipment). Position: Computer technician. Sales manager.</p>	
Languages	Hebrew -basic knowledge, English - Pre-Intermediate(A2), Ukrainian and Russian native	
Certificates (Ukraine)	<ul style="list-style-type: none"> • Technician, Bosch Thermotechnology «Buderus» (Logamax,Logano, Logalux, Logamatic) • «Gas equipment maintenance and operation mechanic» 	

Additional education	<ul style="list-style-type: none">- 2014 OXI burners. Certified to perform installation, maintenance and commissioning- 2013 FIV Emmeti engineering systems equipment workshop- 2010 Industrial water heat and steam boilers and automatics Buderus;- 2002 IP-solutions Avaya for business. New IP-tech Avaya for companies for construction of modern telecommunications infrastructure, as well as the creation of virtual private networks
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